

# JACK RYAN

## RE/MAX PREMIERE GROUP

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### MY WHY STATEMENT

I'm in the real estate business to help other people get what they want when they make decisions about the most important investment in their lives. Then I can help my grandchildren graduate from college debt free, help my children on a 'rainy day,' and be able to travel so my wife and I can visit our families who all live out of town.

### MY MISSION STATEMENT

My mission is to protect and promote the interests of my clients and treat all parties honestly in my transactions.

### MY PASSION STATEMENT

My passion is advising homeowners how to make full price deals in 30 days & advising buyers how to close in 30 days

### MY VISION STATEMENT

My vision is a real estate practice in which I help improve the lifestyle and quality of life of my clients

### MY EXPERIENCE STATEMENT

Over 1000 people/families/corporations helped since 1994

Over \$150 million in real estate sold since 1994

### EMPLOYMENT

REALTOR	RE/MAX Premiere Group	2015-present
REALTOR	Blue Creek Realty Group, LLC	2010-2015
REALTOR	The Advantage Realty Group, Inc.	1994-2010
RETAIL SALES	Parisian	1993-1994
DIRECTOR	Indiana University Natatorium	1992-1993
DIRECTOR	University of Alabama Aquatic Center	1981-1992
ASST SWIM COACH	Harvard University	1979-1981
ASST SWIM COACH	University of North Carolina	1977-1979

### TRAINING

Completed	Over 1500 hours BNI networking training	2015 to present
Completed	Over 500 hours License Continuing Education	1995-present
Graduate	Accredited Buyer Institute (20 hours)	2003
Graduate	Certified Residential Specialist (100 hours)	2002
Graduate, Realtor Institute	Alabama Association of Realtors (100 hours)	1997
Attended	Alabama Salesman Education Conference	1995-2004
Attended	International Homebuilders Convention	1998-2006
Real Estate License	Shelton State College	1994
Master of Arts	UNC Chapel Hill	1978(unfinished)
Bachelor of Arts	UNC Chapel Hill	1975
College Diploma	Phillips Academy, Andover, MA	1971

### OTHER MAJOR LIFE EXPERIENCES

Raised at the U.S Military Academy, West Point, New York & the Orienta Beach Club, Westchester County New York

### NOTABLE RECENT ACCOMPLISHMENTS

Founded the Tuscaloosa Association of Realtors Bark in the Park to benefit the Will May Dog Park 2014

Founded BNI Powerhouse, a local chapter of Business Network International 2015

Awarded the Good Neighbor Award for community service by the Tuscaloosa Association of Realtors 2015

Appointed to the West Alabama Red Cross Board of Directors 2015-2016

Appointed a Director Consultant of BNI Tuscaloosa business networking chapters 2016

Awarded Membership In RE/MAX 100% Club 2016,2017

Graduate, Leadership Tuscaloosa Class of 2017

# See what Jack's past customers are saying!

## Zillow Ratings & Reviews

Highly likely to recommend

06/22/2016 – Diana Zupnik

Written about Jack Ryan on 06/22/2016

Bought a home in 2016 in Sommersville, Tuscaloosa, AL 35401.

Working with Jack was an **overwhelmingly positive experience!** We are a family living in California, and Jack helped us find and buy a condo for our daughter in Alabama since she is moving there for university. He took care of all inspections, performed a walk-through, found a lender, insurance agents, etc.. and was very professional. He was very helpful, made this as stress-free as possible, and was **easy to reach** at all times. We are very excited to meet him in a month's time when our daughter will be moving in!

Highly likely to recommend

06/14/2016 - emailanomaly

Written about Jack Ryan on 06/14/2016

Bought a Single Family home in 2016 in Moundville, AL

Jack made our first time home buyer experience a breeze. Who knew buying a house could be WAY easier than buying a car. Thanks again Jack, we will be recommending you to everyone we know.

Highly likely to recommend

06/14/2016 - sarahbethhahn

Written about Jack Ryan on 06/14/2016

Sold a Single Family home in 2016 for approximately \$175K in Northport, AL.

Jack made the process of selling as easy and as seamless as I've ever seen! He was attentive to our needs and made sure that everything worked around our busy schedules. There isn't a dollar amount you can place on the value of having someone working in your best interest doing their job so that you can focus on yours! **Highly recommended!**

Highly likely to recommend

05/22/2016 AndyStewart0

Sold a Single Family home in 2016 for approximately \$175K in Coker, AL,

- Jack gave Teresa and I the guidance we needed to make us successful in selling our home. He always made himself available for any questions we had and never failed to return our calls. His knowledge of the area including his knowledge of affordable trusted contractors made any necessary repairs to close the deal easy and less stressful. Jack is a true professional and explains things in an easy to understand way. His theory to sell a life style in your home to potential buyers along with the description of the home is a unique successful method that I have to believe **Jack wrote the book** on. You can't go wrong with Jack Ryan. He came to us highly recommended and Teresa and I also recommend him. Andy Stewart.
- Highly likely to recommend

03/13/2016 - amys1p03

Written about Jack Ryan on 03/13/2016

Sold a Single Family home in 2016 for approximately \$ 125K in Tuscaloosa, AL.

Jack was **attentive and dedicated** to selling my house and getting me the best deal for the house I purchased, Jack negotiated the selling price to allow me to receive the profit needed to purchase my new home. He also knew many inspectors and maintenance people who could make quick, but good, repairs. He was fantastic!

How likely are you to recommend Jack Ryan?

highly likely

05/05/16 Mary Catherine and Matt Cole

Written about Jack Ryan on 05/05/16

Purchased a single-family home in 2016 for \$195,000

Summary of their experience

Jack is an awesome realtor! My husband and I were first-time homebuyers with no knowledge of the market, the process, or what to expect. Jack was **very thorough** in his explanations of everything we did so that we could learn while we went through the process. We spent 8 months looking for our dream home, and it was definitely a fun 8 months with Jack. We enjoyed that Jack made sure to point out things that could be of concern or hard for re-sale later so that we didn't make a mistake in buying our first home. He was very **flexible** on times that he was available which was nice with our work schedules. He essentially became part of our family, and while we're excited to have our first home, we're going to miss seeing Jack at least once a week! I highly recommend Jack! Call him!

How likely are you to recommend Jack Ryan?

highly likely

1/18/17

How likely are you to recommend Jack Ryan?

highly likely

Laddie3215 wrote:

We cannot thank Jack enough for making our first-time home buying experience as painless as possible! Jack has a **wealth of knowledge and experience**. He helped us through every step of the buying process and was so **patient** with us along the way answering any questions we had. We were very pleased with our experience and recommend Jack highly as a professional in his field!

Service provided

Helped m buy a home

Year 2016

- From my first encounter with Jack, I was impressed with his professionalism. He guided me through the job of preparing my home for the market, making the experience much less stressful for me. He was very **accessible** at all times. When I had questions or needed guidance, he was in touch daily. My home was sold within a month of being on the market and I was extremely pleased with the way the transaction was handled.

**Diane Eddins, City Schools Secretary**

- Moving from out of state, we were total strangers to the Tuscaloosa community. Jack kept searching for us until we found the right home at the right price and the right payment. Jack's the Realtor you want guiding you to your next home.

**David and Suzanne Lanoue, University professor & Homemaker**

- Jack had shown our home when we put it on the market with another firm. When it wouldn't sell, we called Jack for feedback. His straightforward honest approach to answering our questions impressed us and his market research made sense, so we hired Jack when our first listing agreement expired. Two weeks later, we had a sales agreement.

**Alan and Carol Boshell, Salesman & Doctor's Assistant**

- We had received all kinds of advice from friends, Realtors and others in the business but we couldn't get our property sold for two years. A friend told us that Jack could get the job done and he did. He was always available when we needed him and he stayed on top of the situation right up to the closing. We couldn't have done it without him.

**Linda and Mickey Whitten, Business Owners**

- Meeting Jack was **a blessing**. He listened to us, understood our situation, and his approach was what we were looking for. Since then, we have moved several times and Jack has been with us every step of the way.

**Scott and Kathy Hilliker, Church Pastor & Teacher**